



## MBE Worldwide Group 2018 Results Announcement

**Milan, Italy (March 21, 2019)** - MBE Worldwide ("MBE") is one of the largest third-party logistics, printing, marketing and communication services networks in the world with over 2,500 Service Centers globally (including the PostNet and AlphaGraphics Networks acquired in 2017). MBE conveniently offers its distinct set of services to both professionals and consumers through an unparalleled retail-based distribution model.

MBE is proud to announce that in 2018 the "Three-brand, One Network" (including Mail Boxes Etc., PostNet and AlphaGraphics) reached **2,540+ Service Centers** in **47 Countries** and **€861 Million** of System Wide Sales.

Furthermore, new Master Licensees (ML) agreements were signed to develop the franchise model under the Mail Boxes Etc. brand in **5 new countries**: Finland, Hong Kong, Hungary, Morocco and Romania.

"We are proud to announce this great result" - said Paolo Fiorelli, MBE Chairman & CEO – "as 2018 demonstrated how we can drive the entire group's organic growth thanks to the great effort and commitment of both our local entrepreneurs and corporate teams. Our teams, powered by passion, discipline and innovation, grew by repeatedly exceeding customer expectations through genuinely embracing #PeoplePossible as an attitude in their daily interactions with customers."

The MBE Group's specific retail presence uniquely positions the Network to function in the "last mile" between companies - both large and small - and consumers, when service customization and personal interaction are needed. Customers find convenience and efficiency in outsourcing business service needs to teams dedicated to reliability, quality and satisfaction, which fulfil needs with the same diligence and pride as customers would for themselves, but using structured processes, professional technology and human over-performance.

MBE's **#PeoplePossible** attribute embodies the best way to convey the MBE Global Network's vocation of continuously finding new tailor-made solutions to meet customers' daily challenges.



## **About MBE Worldwide**

MBE Worldwide S.p.A. ("MBE"), a family-owned Italian holding company based in Milan - Italy, is one of the world's largest networks of conveniently located Service Centers offering shipping, logistics, printing, marketing and communication solutions to business and private customers. MBE Service Centers, owned and managed by independent entrepreneurs and supported by experienced service teams, offer consumers and small and medium-sized enterprises, customized outsourced solutions to support their businesses and activities. In 2017, with the acquisition of AlphaGraphics and PostNet (two US companies with a service offering similar to MBE) MBE expanded its global network, that counts currently 2,500+ locations in 47 countries, with combined System-wide Sales of €861 Million (FY2018).

For more information about MBE Worldwide Group, please visit [www.mbeglobal.com](http://www.mbeglobal.com).

## **MBE Worldwide Group**

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